

SAN ANDREAS REGIONAL CENTER 300 Orchard City Drive Campbell, CA 95008 (408) 374-9960

TO: All Potential Request for Proposal Respondents

FROM: Jeffery Darling, Resource Manager, San Andreas Regional Center

DATE: September 16, 2015

RE: Request for Proposal – Specialized Residential Facility (SRF) for

Children with Intellectual/Developmental Disabilities (I/DD) and Co-

occurring Mental Illness - Residential Services

San Andreas Regional Center

This Specialized Residential Facility (SRF) (a Community Care Licensed home) will serve four (4) children with developmental disabilities and co-occurring mental illness. Age range of Children will be 10 - 17 years old. Each individual will have his/her own bedroom. The home will provide services to children requiring significant mental health and behavioral supports, crisis support services, and who are frequently hospitalized or at risk of hospitalization as a danger to self or others, and whose families may be struggling to maintain them in their homes. The home will offer or arrange comprehensive person-centered services, including psychiatry and behavioral interventions. Children will need support in some or all of the following areas: emotional selfregulation, anger management, developing coping skills, forming and maintaining healthy attachments (including safe/appropriate sexual behavior and boundaries), compliance with probation/diversion plans and/or substance abuse prevention, medication management, health care, and access to mental health services. Children to be served currently reside in the community or they may be exiting an institutional setting after a period of crisis.

The home will be owned and renovated by a Non-Profit Housing Organization (NPO) that will develop the property, under a separate grant process, to the specifications of this regional center. The

successful applicant for this CPP grant will lease the property from the NPO. Funding, in the amount of \$225,000, will be available through San Andres Regional Center's Community Placement Plan (CPP) for Fiscal Year 2015/2016 approved by the Department of Developmental Services (DDS). The start-up funds identified in this RFP are solely for the use of the service provider for activities integral to the establishment of the licensed home, e.g. licensing, household furnishings and supplies, and personnel recruitment, development, training, transition planning, meetings, travel related to consumer visits, etc.

Potential providers must have prior demonstrable experience including:

- Supporting people with I/DD, particularly children and adolescents;
- Supporting people with I/DD, particularly children and adolescents, with developmental disabilities with co-occurring mental health diagnoses;
- Supporting people with I/DD, particularly children and adolescents, who may exhibit severely challenging behaviors, including assaultive behavior.
- Owning or operating a Level 4 Adult Residential Facility (ARF), Specialized Residential Facility (SRF), Children's Residential Facility (CRF) or providing supported living services;
- Working with social service community based agencies and resources;
- Working with people with I/DD, including children and adolescents, who are; in crisis, requiring hospitalization, or at risk of frequent hospitalization;
- Working with and arranging services for people with I/DD, including children and adolescents. Services include; schools, school districts, families, mental health systems and providers, behavioral supports, and potentially the criminal justice system;
- Successfully providing 24/7 care, support and supervision.

A provider must be able to work collaboratively with others in a multiagency, interdisciplinary configuration (e.g. other regional centers, mental health systems, school districts, etc.) for the successful support of the individual.

GENERAL REQUIREMENTS

- Facility will require licensure by Community Care Licensing (CCL) prior to vendorization by San Andreas Regional Center;
- Facility will support 4 permanent adolescent residents;
- Program must meet all applicable Title 17 and Title 22 regulations;
- Facility must meet applicable Americans with Disabilities Acts (ADA) standards;
- Administrator must have a minimum of 2 years full-time experience in a licensed residential facility (preferably a Level 4 ARF or SRF) for persons with developmental disabilities, mental health, and forensic backgrounds. Administrator and Licensee must both possess a current ARF Administrator Certificate;
- Administrator must have completed DSP I and DSP II;
- Direct Support Professionals (DSP) must speak the language of the people they support;
- Perspective provider must hire and retain direct care staff trained in non-violent crisis prevention/intervention in accordance with Title 17 regulations.
- Applicants must identify all types of consultants they propose to utilize and must include a BCBA and a psychiatrist.
- Applicants must demonstrate fiscal responsibility by submitting one complete fiscal year and current year to date financial statements that detail all current and fixed assets and current and long-term liabilities. In addition, the applicant must document available credit line and provide necessary information for verification.

The successful applicant will work with San Andreas Regional Center to develop a rate which will include all or some of the items listed below;

- (1) A preset salary range for Direct Support Professional (DSPs);
- (2) Direct Support Professionals who have completed DSP I and DSP II as well as the Registered Behavior Technician (RBT) Credential (http://info.bacb.com/index.php?page=101118).
- (3) Services include 24-hour-a-day onsite support;
- (4) Two overnight night staff, at least one of whom will be awake at any time in the overnight hours;
- (5) Administrator or designee on-call 24/7;
- (6) Administrator working a minimum of 20 hours per week, preferably 30 hours a week;

Preference will be given to applicants who have or identify an administrator who has:

- a) Bachelor degree or higher in a related field
- b) At least two years of work history as an administrator in a home that provided mental health treatment and/or support, substance abuse prevention and/or treatment, behavioral support, and court or forensic support to people with developmental disabilities who have resided in a state developmental center or other institutional setting, or are at risk of such placement.
- Demonstrated understanding of the IPP process and the legal rights of people with developmental disabilities in California;
- Demonstrated the ability to work with the Department of Social Services, Community Care Licensing Division and knowledge of all Title 22 and 17 regulations;
- e) Has a current Administrator Certification;
- f) Has successfully completed DSP I and DSP II certification;
- g) Is, or will be, a CPI Certified instructor, or instructor of other;
- Has completed or completes a SARC (or other RC, upon SARC approval) residential services orientation;

Proposals may be submitted by for-profit or non-profit corporations.

Board members and employees of regional centers are prohibited from submitting proposals. Refer to Title 17 regulations, Section 54314 for a complete list of ineligible applicants.

Proposal Requirements

- 1. Appendix A San Andreas RFP Service Description (from above)
- 2. Appendix B Proposal Title Page
- 3. Appendix C Financial Statement (Previous fiscal year and current year to date with details of all fixed assets, current and long-term liabilities. Credit line information is also requested.)
- Resumes, Statement of Qualifications and References including Appendix D – Statement of Obligations. Should include
 - a. Evidence that the applicant possesses the organizational skills, education and/or experience necessary to complete a project of the scope for which they are applying.
 - b. List of professional references with name, address, and phone number of at least one person/agency to verify fiscal stability and at least one person/agency to verify program/administrative experience.

- c. Statement with evidence of ability to work interactively and cooperatively with San Andreas and the diverse population of families with in the San Andreas catchment area.
- d. Statement of evidence of ability to work within the scope of Title 17 regulations governing vendorization and SARC and GGRC policies and procedures.
- 5. Appendix E Estimated Cost Worksheet.
- 6. Appendix F Description of Residential Services.
- 7. Proposed timeline for development of Residential Services.

Estimated Service Duration

Housing to be ready by June 1, 2016. Residential Services will begin by July 1, 2016.

Assumptions and Agreements

Proposals will not be returned to the submitter. SARC reserves the right to dismiss any proposal if it does not meet the criteria established in this RFP.

Submission Information

Proposals must be post marked by **5:00PM on October 15, 2015**. Please mail proposals to:

Jeffery Darling Manager, Resource Department San Andreas Regional Center P.O. Box 50002 San Jose, CA 95150-0002

Proposals that are late or FAXED will not be accepted.

Please use Times New Roman font in 12 point.

Contact Persons For Additional Information or Clarification, including Word copies of RFP document templates

Jeffery Darling - sadarling@sarc.org
Steve Osterling - sasteve@sarc.org

Basis for Award of Contract

Criteria	Percentage	Score
Agency Experience and Background (including	25%	
Attachment D – Statement of Obligations		
Fiscal Responsibility (including Attachment C – Financial Statement)	15%	
	25%	
Worksheet)		
Proposal Narrative (including Attachment F - Program	25%	
Design Checklist)		
Interview	10%	
	acres surrespon	

Anticipated Selection Schedule

 RFP Orientation for Potential Respondents: Tuesday, September 22, 2015. 4:00-5:00

San Andreas Regional Center 300 Orchard City Drive, Suite 170 Campbell, CA 95008

Or by phone conference at 888-636-3807, Access Code 6778458

Whether attending in person or by phone, please RSVP for orientation to sadarling@sarc.org.

- 2. Initial review period: October 15 to October 29, 2015
- 3. Announcement of those proposals moving to interview phase: October 30, 2015.
- 4. RFP Review Committee interview: Thursday, November 5, 2015 at

San Andreas Regional Center 300 Orchard City Drive, Suite 170 Campbell, CA 95008 2:00 till t.b.d.

- 5. Notification of selected service provider and award of contract: November 6, 2015
- 6. Housing to be ready by June 1, 2016. Residential Services to begin by July 1, 2016.

San Andreas Regional Center

Requests for Proposal Fiscal Year 2015 – 2016

Appendix A

Service Description

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- c) Demonstrated understanding of the IPP process and the legal rights of people with developmental disabilities in California;
- Demonstrated the ability to work with the Department of Social Services, Community Care Licensing Division and knowledge of all Title 22 and 17 regulations;
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Appendix B

RFP TITLE PAGE Request for Proposal – Fiscal Year 2015 – 2016

TO: Selection Committee

Please place a copy of Attachment B on the top of the original proposal.

San Andreas Regional Center 300 Orchard City Drive Campbell, CA. 95008 ATTENTION: Jeffery Darling

Program Title (Please Print)	
Name of Individual or Organization Submittir	ng Proposal (Please Print)
Address of Individual or Orgaization Submitt	ing Proposal (Please Print)
Signature of Person Authorized to Bind Orga	anization
Contact Person for Project (Please Print)	
Telephone Number of Contact Person	Fax Number of Contact Person
Email Address of Contact Person	
Name of Parent Corporations (If Applicable)	(Please Print)
Applicant or Organization Contact Person:	
Author of Proposal if Different from Individua	al Submitting Proposal

Appendix C	
FINANCIAL STATEMENT	
All respondents must complete this statement for last com	plete fiscal year and
current fiscal year to date.	150 0
CURRENT ASSETS	
Cash in Bank	
Accounts Receivable	
Notes Receivable	
Equipment / Vehicles	
Inventory	
Deposits/ Prepaid Expenses	
Life Insurance (Cash Value)	
Investment Securities	
TOTAL CURRENT ASSETS =	
FIXED ASSETS	
Buildings and /or Structures	
Long Term Investments	
Potential Judgements and Liens	
TOTAL FIXED ASSETS =	
TOTAL CURRENT AND FIXED ASSETS =	
CURRENT LIABILITIES	
Accounts Payable	
Notes Payable	
Taxes Payable	
TOTAL CURRENT LIABILITIES =	
LONG TERM LIABILITIES	
Notes / Contracts	
Real Estate Mortgages	
TOTAL LONG TERM LIABILITIES =	
TOTAL CURRENT AND LONG TERM LIABILITIES =	
Equity =	
TOTAL LIABILITES AND EQUITY =	
OTHER INCOME - Revenue from other Sources	
(Specify)	
LINE OF CREDIT	
Amount Available	

Appendix D

STATEMENT OF OBLIGATIONS

All applicants must complete this statement.

Α.	1. Is the applicant currently providing services to people with developmental disabilities? [] No [] Yes If Yes, indicate the following: Name: Location: Type of Service Capacity [] Capacity providing services to people with developmental disabilities? [] No [] Yes [] Yes [] Yes [] Tyes [] Capacity
	2. Is the applicant currently providing related services to people other than those with developmental disabilities [] No
B.	Is the applicant currently receiving grant(s)/funds from any source to develop services for people with developmental disabilities? [] No
	2. Is the applicant currently applying for grant(s)/funds from any source to develop services for Fiscal Year 20?? – 20?? ? [] No
C.	Is the applicant planning to expand existing services (through a Letter of Intent and with or without grant funds) from a source other than San Andreas Regional Center during Fiscal Year 20?? – 20?? ? [] No [] Yes

	scribe other professional / business obligations. Include the following: ne:
	ation:
	e of Service pacity
Co	
Cit	rective Action Plan (CAP), Sanction, a Notice of Immediate Danger, an A tions or any other citation from a Regional Center or state licensing ager []No []Yes es, explain in detail:
	s the applicant, or any member or staff of the applicant's organization, ever eived a citation from any agency for abuse?
If N	[]No []Yes es, explain in detail:
11	

Appendix E

ESTIMATED COST WORKSHEET

All applicants must complete this worksheet.

Staff and Administrative Costs	
Staff Salaries and Wages: Specify details- attach details if needed	\$
Staff Benefits including Workman's Compensation: Specify details- attach details if needed	\$
Administrative Overhead	\$
Program Consultant Fees	\$
Staff Training Costs	\$
Travel Expenses	\$
Business/ Office Related Costs	
Communication Costs	\$
Office Supplies	\$
Office Equipment/ Rental & Maintenance Costs and Supplies	\$
Building and Facility Program Related Costs*	•
Space Costs-Rental or lease	\$
Utilities Costs	\$
Insurance Costs	\$
Fire Safety Costs/Maintenance	\$
Facility Maintenance	\$
	1
Specific Training Costs: Specify	\$
	1.
Other Costs: Specify	\$
TOTAL MONTHLY COSTS	 \$

If necessary, adjust the above schedule to your program needs but address requested line items. If the cost is not applicable to your program, please state N/A and provide reasons for its being not applicable.

In addition to the projected cost for each line item, be sure to include a detailed breakdown/description of how each line item total was arrived at. Additional schedules may be submitted for this purpose.

This information is being requested for the purposes of ensuring that potential vendors have fully considered estimates on all possible costs that might arise in the development and/or operation of this program. It will also be used by the RFP Review Committee to determine reasonable reimbursement amounts for the service(s).

Appendix F

PROGRAM DESIGN CHECKLIST

8/10/12



Facility Name Facility Addre			Co	ntact's Telephone:
Contact(s):			Fax	x:
Proposed Cap	pacity: Male Female M/F		E-1	mail:
Licensed Cap	acity of Facility:		An	nbulatory Status:
Type of Facil	ity/Level Applied For:		- 1	cility License Number
Licensed Age	Range:		Da	te Submitted:
Page Number (s)	REQUIREMENTS	SAN ANDREAS REGIO		
		Met	Not Me	ct Comments
	Cover Page.		-	
	Table of Contents, including all Appendix items.			
	Pages numbered pages consistent with the Table of Contents. Document not bound.			
	Photographs of the interior and exterior of the home. Labeled and with square footage, where appropriate. This is optional but highly recommended.			
	Section 56013 (b) (1): Facility Organizational Chart.			
	A description of the Organizational Structure if more than one service is operated by the potential vendor (Title 17, section 54326)			
	Section 56013 (b) (2) Statement of Purpose, including administrator's personal statement. Please include the licensee's/administrator's statement of purpose.			ATT ATTE STATE OF THE STATE OF
	Program Design Statement: Who wrote the program design? Administrator's participation in the program design. Statement stating Administrator/Licensee is fully knowledgeable of its content.			
	Administrator Statement of Professional Obligations (present and projected).			
	Physical Description of Facility, including description of neighborhood and Map (optional).			

Page 1 of 6

	 	8/10
Description of Services		Minare and the same
Section 56013 (b) (2): Description of Consumer Services. Within this section, include a comprehensive list of community resources to be utilized-include specific names and addresses.		
Philosophy of and procedures for implementing consumer choice. Provide specific examples.		-
Philosophy of and procedures for implementing the principles of normalization as measured by consumer participation in a variety of integrated, age-appropriate activities which take place in natural environments, at home, at work, in the community and during leisure time. Provide specific examples.		
Philosophy of and procedures for ensuring that opportunities for physical exercise are maximized for each person served and according to his/her IPP identified needs.		
Section 56013 (c) (1) (A) (B) (C). Description of services designed to enhance the capabilities of consumers. Within this section, provide 3 written examples of training plans detailing how facility staff will directly work with consumers to provide skill training in the areas of self-help, disruptive or self-injurious behaviors, and/or mobility deficits.		
Section 56013 (d)(4)(A)(B)(C)(D): Methodology of Measurement of consumer progress toward achievement of IPP objectives.		
Individual Program Plan (IPP) / Individual Services Plan (ISP)/ Annual or Quarterly Reports.		
Section 56013 (b) (2): Expected Service Outcomes.		
Intake, Admission, Entrance and Exit Criteria		
Admission Policy and Procedures. (Title 17, section 56019)		
Section 56018: Intake Procedure and any assessments used during intake.		
Section 56013 (b) (3): Entrance Criteria.		
Exclusionary Criteria.		
Section 56013 (b) (3): Exit Criteria.		
Appraisal Needs and Services Plan		
Special Incident Reporting and Medication		
Special Incident Reporting Policy and Procedures, including listing of reportable incidents. A statement that the administrator and lead staff will attend the SIR training within the first six month of vendorization.		
Examples of reportable incidents.		

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8/10/12

	ATTOC AND	 8/10/1
M of	ection 56954: Medication policy and procedure. Iedication administration, Storing medication, Disposing f medication, Medication Errors, Documentation of medication. Statement that each person administering is SP certified.	
di	SP understands all side effects of medication they are ispensing. Policy that will address that all medication evised by consumer must have a diagnosis to support it.	
pi	ection 56054 and 56013: Psychotropic Medication rotocol- what steps provider will take with resident before lentifying the need for psychotropic medication?	
ac	estricted Health Conditions. Statement that the dministrator will go to training within 6 months of endorization.	
80	2077 Personal Services Needs.	
M	fedical Emergencies	
P	olicies and Procedures	
se ve ar -S	ransportation Policy (including types of transportation ervices provided, statement of staff on duty, types of ehicles used, policy for vehicle insurance, vehicle safety and maintenance, drivers requirements, distance allowable. Statement that RCF will be available 24/7 if an individual eeds to be picked up.	
co	ection 56022, 56026, 56027 and 56059: Description of the onsumer records to be kept on file to be stored at the rogram site in a locked place.	
Se	ection 50510: Procedure for handling participant's money.	
Se	rocedure for ensuring consistency between consumer ervices/training provided at the home and consumer ervices/training provided at day programs/schools/work.	
p	ection 50510: Sexuality Guidelines: What is the hilosophy? The actions you will take to ensure the rights f the consumers. Educational objectives?	
T	ection 50510: Privacy Guidelines: What is the philosophy? he actions you will take to ensure the rights of the onsumers. Educational Objectives?	
W	ection 54330: Statement describing the process the agency rill use in case there is a change in the type of service Change in vendor ownership, location, or trogram/Services design)	
	he Lanterman Act: Policy for promoting family/ onservator involvement.	
d	mergency Intervention Plan (required for all facilities ealing with severe behavioral issues- L-4G,H, I -to be also ubmitted to CCL).	

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A list of supplies, equipment, activity materials, training materials, furnishing that will be provided.			
Procedure for ensuring physical exercise is a component of each consumer's residential services.			
Job Descriptions, Consultants			
Section 56013 (b) (5): Description of staff qualifications and a duty statement for each staff position in the facility.			
Section 56013 (d) (2): Description of Consultant Qualifications, Hours, and Duties, including resume, copy of current license/certificate, signed/ dated copy of contract, and signed/dated duty statement by consultant Level IV Only			
Procedures for adding a consultant, changes and approval process.			
Section 56013 (b) (7) Staff Training Plan and required To	itle 22 train	ing for all	positions.
First Aid and CPR			
Administrator's Certificate			
I. Orientation, including time lines/time frames, and curriculum outlines.			
II. OJT/In-Service/Ongoing (include a minimum of 12 months in-service training topics).			
III. ŒU's			
IV. DSP Competency-Based training and Testing Requirements			
Schedules			
Emergency/Contingency Staffing policies and Procedures. Include administrator designee protocol per Title 17 and Title 22 and facility's best practice. A statement that describes your process when an administrator is on vacation or change in administrator			
Sample Daily Activity Schedule.			
Sample Monthly Activity Schedule/Calendar	(to•3		
Section 56013 (b) (4): Description of Program Preparation Function.			
Section 56013 (b) (6): Sample weekly Staff Schedules for each capacity. Additional schedules required: #1, for 4 consumers when an in-service for all staff is scheduled for that week on Wednesday: #2, for 6 consumers when facility notified at 11AM on Tuesday by day program/school/work program that consumer is ill and needs to be picked up: #3, for 5 consumers when a Resident Council meeting is conducted. Note: If application is for less than six capacity, contact resource specialist for staff schedule requirements.			

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home, sch	ator schedule. (If administrator for more than one edule for other home(s) also. Separate from ff schedule.			
Level IV for consumers capacity,	eekly Support Staff Schedules: Level 2 for six s. Level 3 for one consumer and six consumers. or one consumer, four consumers, and six s. Note: If application is for less than six contact resource specialist for support staff requirements.			
Other				7
Resident C	Council.			
House Ru	les			1
Grievance	Procedures for individuals served			1
Sign in and	d out procedures.			
include pr	enus. Provide all menus to be utilized. Also otocol if any deviation from posted menu. Please the menus will be rotated.			
Consumer	's Rights.			
Emergen	cy Preparedness Plan			
held by the a. frequenc drill happe	y Drills: State the types of emergency drills to be e program (e.g. Fire, Earthquake, etc.). Include cy of drills, b. who is responsible for making the en and c. what documentation will be kept to record of these drills. Provide a sample of the ation.		*	
kits (aka " What will	y Supplies and Equipment: State what emergency grab and go" bags) will be kept in the home. they contain? Who is responsible for their low frequently will they be renewed? Where will ored?			
in the ever list two sit	y Relocation Sites: Where will be people be taken not that the home is no longer inhabitable? Please es and include letters from the owners of those ng they are aware of and OK with this relocation			
Staff Trair of your en goes into o will sign st	y Preparedness Plan - Employee Policies and ning: Include policies which state what is required aployees when the Emergency Preparedness Plan effect. Include sample of statement employees tating that they understand the Emergency ess Plan and will abide by it in the event of an y.			
statement plan will b receiving y	ry Preparedness Plan: Sharing the plan. Include a that your organization's emergency preparedness be updated and shared annually with; people your services, their families, their service pors and other organizations serving them.			

Page 5 of 6

Appendix to include, minimally, the following:		
Administrator and Licensee Resume.		
Copy of CCL Administrator Certificate (except Small Family Homes)		
Facility License.		
Copy of current San Andreas RSO Certificate.		
Three (3) written references, including contact number.		
Sample Charting Documentation Forms.	- 311	
Facility Floor Plan, including square footage of rooms/areas that consumers have access to.		
Part A & Part B Licensing Application. Submit one copy only (provide as a separate document not attached to the program design).		

NOTE: Group Home Applicants (children facility) are responsible for all additional Title 22 requirements. See Title 22, Division 6, Chapter 5. Must also provide a minimum of three facility managers' resumes. Elderly Applicants are responsible for all additional Title 22 requirements. (Personnel Requirements, Training) www.ccld.ca.gov; www.dds.ca.gov